EXHIBIT 1A

DATA CONVERSION PROJECT PLAN FOR ALFA (as of Mon 2/25/02) 103 W. College Ave., Suite 702, Appleton, Wisconsin, U.S.A. 54911
Phone: (920) 830-1990 Fax: (920) 830-1945

Case 2:05-cv-0077	5-MEF-	csc_		ımen	† 1-2	— Еil	ed 08	3/11/2	2005	Pa	age 10	of 63
	12 Post Production Support	11 Run Conversion	9 Support ALFA Model Office Test					ļ			+	D
	2 weeks	3 weeks	12.8 weeks	8.8 weeks	6.2 weeks	36.6 weeks	8 weeks	12 weeks	10 weeks	10 weeks	Duration 6 weeks	
	Wed 7/30/03	Tue 7/1/03 Wed 7/23/03	Mon 4/7/03	Tue 1/28/03	Thu 12/12/02	Mon 10/14/02	Mon 10/14/02	Fri 7/19/02	Tue 5/7/02	Tue 2/26/02	Start Mon 1/14/02	
	Tue 8/12/03	Tue 7/22/03 Tue 7/29/03	Mon 7/7/03	Mon 3/31/03	Mon 1/27/03	Mon 7/7/03	Wed 12/11/02	Fri 10/11/02	Thu 7/18/02	Mon 5/6/02	Finish Mon 2/25/02	DATA C
	Advantage	Advantage Advantage	Advantage	Advantage	Advantage	Advantage	Advanlage	Advantage	Advantage	Advantage	Resource Advantage	ONVERSION PR
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VDAVILVEE 000045

(as of z/20/02)	ALFA SOURCE SYSTEM DA CONVERSION DECISIONS
	Schedule B.2

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Agent's Interest Trailer	CXXIa Lie Fremum Trailer		Change until & Notification Frailer	Change dela & Nolifertia T. h	CFO and of month Pol Matr	CFO Policy master - active
Seg.	Q		⊗	VSAM	8	pes Seq
530,612	43,339		254,707		330,778	200,170
16	10		17		117	117
215,362 active/315,250 tapes Advantage will provide a list from this file of all the agents in these trailers which will be set up meanually. Will provide an active and terminated policy counts for each agent.	28,792 active/14,547 lapse rate up - there are negative amounts for conversion credits. A discount field will be used in ingenium (mod is PR009). The discount will be a per centage - not a negative pramium. Will go in POL tables in Ingenium. Does this com ment apply to this trailer (ANNUAL PREMIUM PER UNIT) or another file?	New mod (BC005) for side funds - new field likely to go in POL table. Changes in face amount do not generate these trailers. ALFA will research to ensure which of these trailers will be converted (by type.)	to research vert - handle fund	not needed for conversion	330,778 total recs; CFO Lapse Master rec counts: CHGNOT 232,405; EXTLIF 14,547; AGTINT 315,250; TRAIRDR 39,903; ADDDEP 17,753; SUPBEN 287,912; LONLEN 26,784; SUSPNS 227; NAMADR 3,876,148	200,170 117 200,170 total race with 180,778 active policies; CFO Active Master rac counts; CHGNOT 22,302; EXTLIF 28,792 AGTINT 215,382; TRMRDR 31,255; ADDDEP 25,173; SUPBEN 138, 422; LONLEN 15,303; SUSPNS 405; NAMADR 3,684,059
				1) Do not convert the information in this file into Ingenium. 1) Do not convert the information in this file into Ingenium.		
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	SOSPINS	0 000	CONLEN		LONLEN	Nation	ADDDEPIV		ADDDEP III	ADDOEP II		ADDEED		TRMRDR	100 BOOK
	Suspense Irailer		Loan or Lien Trailer		Loan or Lien Trailer	Parada Talla	Additions & Deposits Trailer IV (temporary value additions to be applied)		Additions & Deposits Trailer III (temporary cash value)	Additions & Deposits Trailer II (discounted premium & premium depositor's fund)	Olvidend / Guaranteed Deposit at Interest : Paid Up and One Year Term Additions		AL SECTION AND ADDRESS OF THE PARTY OF THE P	r Trailer	
	S e Q		Seq		8 8 8		S B A		S &	Sec Sec	2 2			Seq	
	832		26,764	,	426,334 15,303		\$99 ADDDEP I		see ADDDEP I	see ADDDEP I	42,926				
	7		11	:	12		12		12	5	: 6		.	26	
These will only be for returned items. Change business process before conversion so there should be none of these at conversion time.	405 activs/227 lapse	Some of these exist for death claims (inconsistent) in the consistent of these exist on the course on expired policies. Some erroneous trailers may also exist other than death claims.	26,764 lapse List but do not convert for terminated policies	Convert only those for active policies (there are some terminated policies on the active file - not yet purged).	138,422 sclive/287,912 iapse	There is no place to store this information in ingenium.	used prior to anniversary for Paid up Adds & Dividends	There is no place to store this information in Ingenium.	used prior to anniversary for Paid up Adds & Dividends	5 and 6 trailers will be combined into one record for Ingenium.	25,173 active 17.753 lapse (counts are all ADDDEP trailers)	Response: The trailer ends at position 46.	Do the Cash Value fields exist on the trailer or does the trailer end at position 46?	31,255 active/39,903 lapse	
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				n/a	LFCSHVL		NAMADR
		Commission History		Commission System - general	Cash Values	Premium Rates	MADR Name and Address Trailer
		Seq		3	VSAM		Seq
		110,029		n/a	8,957		7,560,207
		75		7/4	103		8
Check with Vicki for details on what data to get from this rile. Repsonse: Also need to get am ount applied to harget as well as target com mission.	Will need to convert target commission by policy (at coverage level.) to CVG file Commission-larget amount. This will come from commission system, not CFO. Vickl to provide file & precise field name Screen prints of UL-HISTORY-RECORD provided. (bucket history)	Suggest manual conversion for most data in this file - exception is target commission (see below). Informational only on Ingenium side - history not used for undo/redo. Manual adjustment done in legacy Commission system. 20 months available on legacy system.	from P&C commission system. All commission reporting done from legacy commission system, not CFO. Only exception is persistency report by agent. Ingenium will calculate commissionable premium and commission amount and pass it to legacy commission system, separate agent file from CFO. Future of application unclear - may be part Ingenium, part legacy. Ingenium needs licensing info - not available in electronic form? Commission psyments made through payrolt. Will likely continue to produce statements via legacy system.	FPUL Cash Value File onverted in addition to sed the A S/400 file.	Only ART reles used by CFO other rates are on policy record (although all are in AS/400) - other into on AS/400. Use AS/400 file. VSAM file on mainframe.	Note: Lines 15, 21, 51, 52 & 61 will be converted from CFO. Lines 11, 12, 13, 14, 16, 31, 41, 53 & 62 will be converted from the AS/400 client system. Note: The Line Data field is variable by Line Type.	6 3,684,059 active/3,876,148 lapse
					1) Do not convert the information in this file into ingenium.		
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					-									
						147		4,744						127
								8						
	Surrender values not stored - need to determine how to calculate it.	Gain not computed on these - this done manually. (System may be calculating gain upon surrender (full? partial?) but unsure where or if it is stored). How will this affect conversion? Address this issue when mapping cash flow records. See Vicki and Cathy for details.	multiple trailers - uses int rate @ time of deposit - combined to a single rate at anniversary	interfaces to GFO. These systems calculate cash values which are stored on CFO. Copybooks indicate that multiple buckets are supported but only one bucket is used.	Fund Systems - UL fund system & El (excess interest)/ISP (interest sensitive plan) fund system referred in on EB it in the system in the system is the system in the system in the system in the system is the system in the system in the system in the system is the system in the system in the system in the system is the system in the system in the system in the system is the system in the system in the system in the system is the system in the system in the system in the system is the system in the syste	LFULPLN, LFULINT - Too few to do automatic conversion	Does this file contain all the bank information for annuities on the PC system? Yes.	load to BNKA & BNKB in Ingenium. Line 52 (bank routing number) on CFO	Sandy to research to see if there is valid data on mainframe to convert. This is contact information would be Branch data in Ingenium. Will need to do manually after egents are set up.	manually convert this data	Debit balance issue - exists in commission system 1) Do not convert the information in this file that will remain. The balance will be inaccurate in Into Ingenium. Ingenium - legacy commission system will be the source for accurate information. No meaningful balance to convert.	Ageni numbers are re-used in a manual process. Too many fields in Ingenium that do not exist in ALFA to justify mechanical conversion.	ACG to provide list of all agent num bers in all 1) Do not convert the information in this file business converted.	ALFA riseds to modify before loaded to Ingenium. This will be a column on the Plan spreadsheet provided by ACG.
-					See LEIFFL & LFULFFL below	1) Do not convert the information in this file into innenium				1) Do not convert the information in this file into Ingenium.	1) Do not convert the information in this file into Ingenium.		1) Do not convert the information in this file into Ingenium.	rgenium. 1) Do not convert the information in this file BT 2/12/02 setheret into ingenium.
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rates in ingenium.	3		5 fields in the trailer portion of the record		5 fields in the trailer portion of the record	3 fields in the trailer portion of the record	3 fields in the trailer portion of the record			4 fields in the trailer portion of the record	3 fields in the trailer portion of the record	3 fields in the trailer portion of the record	22 fields in the trailer portion of the record	22 fields in the trailer portion of the record	3 fields in the trailer portion of the record	3 heids in the trailer portion of the record		6 fields in the trailer portion of the record	6 fields in the trailer portion of the record	3 fields in the trailer portion of the record	3 fields in the trailer portion of the record	6 fields in the trailer portion of the record	6 fields in the trailer portion of the record	5 fields in the trailer portion of the record	5 fields in the trailer portion of the record	22 fields in the trailer portion of the record	22 fields in the trailer portion of the record	23 fields in the trailer portion of the record	elds in the trailer portion of the record	
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Where	Becky to ge policy data.	Assign Assign relation	2,546 1	no new AS/400 Undets be lose set up length		Only n	783 activ	No co syster premii do nol policie	client before	-690	These	8,000	cases plan i (LFAI	lor si	
strie dat	ogelaco ata.	Assignee number in CFO Assignee file. Will need (relationship at same time.	otal policie	business) Client syrmined nuted. Convicting for		eed these	tive policir ST	No commissions paid system (except Jack) premium rates to be k do not want to set up policies. Fixed length	info will be	active clier	recs refe	policies o	cases. Used for plan summed un (LFALWRT).	dilling prer	
Where is this data held in ingenium ? This relationship. Set up POLC and CLI and CLI	Becky to get a count of active assignees from policy data.	Assignee number in CFO master points to Assignee file. Will need to create clients and relationship at same time.	2,546 total policies, 501 active CANFILE	no new business - cilent info will be put into AS/400 Cilent system before conversion. AS/400 Cilent system before conversion. Undetermined number of plans. No prem rat be loaded. Convert active only - do not want set up cilents for all terminated policies. Fixe length		Only need these to be able to bill	783 active policies - 10,381 total policies AHMAST	No commissione paid on these policies thro system (except Jack Kubiszyn paid manuall premium rates to be loaded. Convert active do not want to set up clients for all terminate policies. Fixed length	client info will be put into AS/400 Client syst before conversion. Est 5 - 10 plans (28 original)	-690 active clients - not CFO - no new busi	These recs referenced from LFALLOW recs	8,000 policies on coinsurance	cases. Used for term and UL - monthly CC plan summed up. These recs point to rate (LFALWRT).	for splitting premium on co-insurance comp	
ngenium '	e assigne	aster point reate clier	ve CANFI	o will be po e conversi ans. No po only - do no ted policie		to bill.	total polic	ese policia zyn paid m i. Convert s for all te	S/400 Cite 10 plans (0-10-10-10-10-10-10-10-10-10-10-10-10-10	n LFALLO	ਜ ਼	UL - mont ecs point t		
7 This is	s from	s to its and	W	ă 5 g			i i	No commissions paid on these policies through system (except Jack Kubiszyn paid manually). It premium rates to be loaded. Convert active only do not want to set up clients for all terminated policies. Fixed length	nt system 28 originally).	w business -	W recs:		hly COI. Par orate file		
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1035 Exchanges and taxable events tracked in this file. Internal / Exdernal incoming / ALFA outgoing. Tracks old & new policy numbers, gross amounts, stc. A mod (TX002) is in progress to handle loans as taxable event for specific condition. Will not need to conv transctions file (LFSURRT). LFSURR is a VSAM file with a variable occurs. This file is not purged. LFSURR contains 5,816 records comprised of 8,065 trailers. Trailer portion of record contains 8 fields. Non-trailer portion contains 2 fields. Total furnisher of fields in file is (5,516 * 2) + (8,065 * 8)	Used for commissions. Holds policy numbers involved, internal / external and a factor that determines commission credit for premiums on the new policy. The system calcs the factor currently. Ingenium will have 0, 25, 50,75,100% factors keyed by codes. Other values will be converted to ingenium to reflect the current values. This file is never purged.	There is one list bill with 2400 policies. ALFA will make an effort to make these policies more complete (need to add clients and build relationship for owner) on ASJ400. These are already identified with a billing form that equates to list bill. Groups will be populated in Ingenium but not from	Groups are clients. Do not need group files - client number on group bills begin with 9. 4 files by week. Holds client number billing that week. Policies are on CFO. Client info from groups will come from client file. No separate conversion for group file (only holds client number) Group number is on 21 line. When client number or group file (only holds client number) Group number is on 21 line. When client number is billed. GR table in Ingenium holds policy level data after 201 runs. Client table identifies valid groups. Group billing allows a single payment to bey all policies in a group but they will bill separately unless their bill dates are aligned. No group master file. 340 groups7,000 policies. Annuities are included on Group Billie currently but these are included on Group Billie currently but these are not on CFO.
			into Ingenium.
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2/13/02	2/12/02		2/12/02

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ALHA SOURCE SYSTEM DATE CONVERSION DECISIONS Schedule B.2 (as of 2/20/02)

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ries on the	is there a separate history file from	nced for	Cancelled policies that were never issued to CFO	unsure how many fields in the mainframe record	1	holds when annivs stmt is sent - filmed currently -	manually now.		Mortality Rates for ETI & RPU calculations - will need to convert - assembler leyout is DHX28	is this a VSAM file?	~200,000 rates	Note: each record contains a cash value and PUA figure that occurs 97 times.		amounte	Paid up additions factoors - only associated with dividends - PLF.PXCFPLAN PLAFACS	AND COLUMN STATE OF THE STATE O	no ingenium support - no conversion	will continue - no conversion	Defer decision until we can get m ore details from Annette.	y CFO	will need to convert; holds surrendered policies with net gains;	ingenium.	convert - need to revisit timing of billing, estimate # of bills to do manually. Need plan timing to avoid Accidental Death bills because of high volume. No place to store this information in	interface to ingenium? - unclear as to whether to	This file will not need to be converted.	
	n/s			Do not convert the information in this file into Ingenium.	into Ingenium.	1) Daniel Committee Inc.	1) Do not convert the information in this file							and ingenion.	1) Do not convert the information in this file	i) Do not convert the information in this file into Ingenium.	into Ingenium,	1) Do not convert the information in this file					ino ingenium.	1) Do not convert the information in this file	1) Do not convert the information in this file	TO SOLD THE SOLD SECTION SECTI
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ALFA Source Data v5.7

ALFA SOURCE SYSTEM DP \ CONVERSION DECISIONS Schedule B.2 (as of ~20/02)

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	8, 197							-				***************************************		2,828				198,099	
														197				43	
ACG to provide spreadsheet to facilitate conversion.	for bands - points to prem rate tables in prem rates file - there will be fewer recs in Ingenium Rate header table b/c of duplication in ALFA system (8 to 1 ratio)	Agent numbers are re-used in a manual process. Too many fields in Ingenium that do not exist in ALFA to justify mechanical conversion.	3			A target table will be added to ingenium and a mod is necessary.	Ē	ê Ş	There may be an issue since the date and amount of the deposit are not stored on the	funds (6 trailer) and advance prem ium (5 trailer) identified by type code.	S of B	See screen prints from LREM58 for record layout. See Vicki for details.	4 Transaction fields occur 48 times in each record.	No notes from initial meetings.	Use TAMH file.	See Yicki for details.	See TAMH table in Ingenium.		
	1) Do not convert the information in this file into Ingenium.		Do not convert the information in this file into Ingenium.								None (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)								
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